

| GENERAL INFORMATION | |
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| Organization Name | Direct Relief |
| Organization's Website | www.DirectRelief.org |
| NYS Registration ID | 14-46-31 |
| EIN | 95-1831116 |
| Street Address 1 | 27 S. La Patera Lane |
| Street Address 2 | |
| City | Santa Barbara |
| State | CA |
| Zip Code | 93117 |
| Completed On: | 2/26/2014 |
| Contact Person | Damon Taugher |
| Title of Contact Person | Director, US Programs |
| Email Address | DTaugher@directrelief.org |
| Phone Number | 805-964-4764 |
| Name of Person Completing Survey | Damon Taugher |
| Title | Director, US Programs |
| Timestamp | 2/26/2014 4:37:04 PM |

| DESCRIPTION OF EFFORTS | |
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| Please describe the types of assistance that your organization has provided to those affected by Hurricane Sandy. | <p>Direct Relief has provided assistance to nonprofit healthcare safety net providers in New York, New Jersey, and surrounding regions that were affected by Hurricane Sandy. This assistance has included the provision of donated medicine, medical supplies, personal hygiene items, and basic medical equipment, as well as cash grants to assist community clinics and health centers care for their low-income patients that were affected by the storm. Direct Relief is the only nonprofit organization that has received accreditation from the National Association of Boards of Pharmacy as a Verified-Accredited Wholesale Distributor (VAWD) and licensed to distribute prescription medications in all 50 U.S. states, and as such was able to ensure secure and rapid delivery of these types of resources to safety net facilities in the affected regions. Direct Relief has a 66-year history of emergency preparedness and response activities that support the ongoing provision of donated medicine, medical supplies, and other resource assistance to nonprofit healthcare providers.</p> <p>Since Hurricane Sandy made landfall in October 2012, Direct Relief has sent specifically-requested medical material resources (e.g. medicine, medical supplies, hygiene kits), valued at over \$2.2 million (wholesale) to 31 community clinics, health centers, and community service agencies affected by the storm. This assistance was sent through 87 deliveries totaling 99,887 lbs. It should be noted that Direct Relief benefited from in-kind shipping contributions through FedEx, which sent a majority of Hurricane Sandy shipments at no cost to Direct Relief. The value of that in-kind shipping was approximately \$68,000.</p> |
| On what date did your organization begin work relating to Hurricane Sandy? | 10/26/2012 |
| Is your organization still conducting Hurricane Sandy related work? | Yes |
| On what date did your organization complete work relating to Hurricane Sandy? If not yet completed, please indicate when the work is expected to conclude. | 6/30/2014 |
| Is your organization providing immediate or long-term relief? | Yes |
| Phone Number | (805) 964-4767 |
| Website | www.DirectRelief.org |
| Email Address | info@DirectRelief.org |
| Special Instructions | Reference Hurricane Sandy Recovery |
| What geographical areas have been (or will be) served by your organization in response to Hurricane Sandy? | Manhattan, Queens, Brooklyn, Staten Island, Bronx, Nassau County, Suffolk County, New Jersey, Other Parts of New York State, Other States |
| What kind of services have been provided by your organization in response to Hurricane Sandy? | Medical Supplies, Grants to other organizations |

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| FUNDRAISING | |
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| Amount Raised (Cash, not Gift-in-Kind) for Hurricane Sandy | 2489160 |
| How much of those funds are/were restricted by donors for Hurricane Sandy related work? | 1 |
| Value of goods and services (in-kind) donated to your organization | 2343340 |
| Description of in-kind donations: | In-kind assistance described above as medical material assistance consisted of medicines and medical supplies (\$2,275,265) that were delivered to non-profit community health centers and clinics. Donated freight included free air transportation (\$68,075) of medical material goods from longtime supporter FedEx. The total value of all in-kind goods and services provided is \$2,343,340. |
| How in-kind donations were valued: | wholesale, % of retail |
| Please indicate the 10 largest GIK contributors to your organization. For each contributor please include the name, address, telephone number, and the GIK value. | <p>Donor, Address, City, State, Zip , Phone, Value</p> <p>Janssen Pharmaceuticals, 1125 Trenton-Harbourton Road, Titusville, NJ, 8560, (609) 730-2000, \$335,553</p> <p>Johnson & Johnson Consumer Companies, 199 Grandview Road, Skillman, NJ, 8558, (908) 874-1881, \$243,990</p> <p>Abbott, 100 Abbott Park Road, Abbott Park, IL, 60064, (202) 530-4742, \$225,218</p> <p>GlaxoSmithKline, GSK House, 980 Great West Road, Brentford, Middlesex, UK, TW8 9GS, +44 20 8047 5000, \$213,761</p> <p>Merck & Co., Inc., One Merck Drive, Whitehouse Station, NJ, 8889, (908) 423-1987, \$212,636</p> <p>Chattem Inc., 1715 West 38th Street, Chattanooga, TN, 37409, (423) 821-4571, \$198,115</p> <p>Boehringer Ingelheim Cares, 900 Ridgebury Road,, Ridgefield, CT, 6877, (800) 243-0127, \$176,603</p> <p>Prestige Brands, PO Box 1108, Jackson, WY, 83001, (800) 552-7932, \$108,247</p> <p>Eli Lilly & Company, Lilly Corporate Center, Indianapolis, IN, 46285, (317) 276-2000, \$92,571</p> <p>Sanofi US Foundation for North America, 55 Corporate Drive, Bridgewater, NJ, 8807, (800) 981-2491, \$80,095</p> |

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| <p>Please indicate the 10 largest recipients of GIK materials your organization distributed. For each recipient please include the name, address, telephone number, and the GIK value.</p> | <p>Organization, Address, City , State, Zip, Phone, Value Free Clinic of Newton, 350 Sparta Ave Bldg A, Sparta, NJ, 7871, (973) 400-8432, \$451,267.37</p> <p>Adventist Community Services, 350 Eastview Drive, Central Islip, NY, 11722, (518) 810-7119, \$372,655.05</p> <p>Zarephath Health Center, 595 Weston Canal Road, Somerset, NJ, 8873, (732) 537-0737, \$347,746.44</p> <p>The Floating Hospital, 41-40 27th street, Long Island City, NY, 11101, (718) 784-2240, \$235,744.36</p> <p>Urban Health Plan, Inc., 1065 Southern Blvd., Bronx, NY, 10459, (718) 589-2440, \$190,237.50</p> <p>Damian Family Care Centers, 137-50 Jamaica Avenue, Jamaica, NY, 11435, (718) 298-5100, \$113,275.81</p> <p>Community Healthcare Network, 60 Madison Ave., 5th Floor, New York, NY, 10010, (646) 763-1723, \$106,877.65</p> <p>William F. Ryan Community Health Center, 110 West 97th Street, New York, NY, 10025, (212) 316-7904, \$83,490.40</p> <p>American Red Cross û Southern Shore Chapter, NJ, 431 18th Street NW, Washington, DC, 20006, (202) 303-4824, \$52,676.20</p> <p>Ann Silverman Community Health Clinic, 595 W. State Street, Doylestown, PA, 18901, (215) 345-2947, \$40,349.27</p> |
| <p>Is your organization still conducting fundraising for relief efforts?</p> | <p>No</p> |
| <p>If your organization is still conducting fundraising for relief efforts, please indicate the methods used:</p> | |

| EXPENDITURES | |
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| How much has your organization spent or disbursed on Hurricane Sandy relief to date? | Direct Relief has spent and disbursed a total of \$2,266,078 |
| Total dollar amount made in grants to organizations | 1975404 |
| Number of organization to which grants were provided | 30 |
| Total dollar amount made in grants to individuals/households | 0 |
| Number of individuals/households to which grants were provided | 0 |
| Total amount spent on supplies purchased by your organization for Hurricane Sandy relief | 16774 |
| Describe these supplies: | Supplies that were purchased by Direct Relief specific to Hurricane Sandy response efforts included assorted medicines, medical supplies, hygiene kits, vaccines, and personal care items. |
| Total amount spent on shipping supplies | \$25,380 (does not include any donated freight) |
| Total amount spent on transportation for staff and volunteers | 34719 |
| Total amount spent on transportation for individuals impacted by Hurricane Sandy | 0 |
| Total amount spent on shelter/feeding for staff and volunteers | \$0\$0 |
| Total amount spent on shelter/feeding for individuals impacted by Hurricane Sandy | |
| Total amount spent on storage/warehousing incurred only because of Hurricane Sandy | 0 |
| Total amount allocated for pre-existing storage/warehouse costs for which Hurricane Sandy funds were used | 8971 |
| Total amount paid to third parties for services (e.g. payments to contractors, health professionals, etc.) | 1275 |

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| <p>State the name of the service provider and describe nature of services provided and the amount paid for these services by your organization</p> | <p>The Concept Farm û Informational video for donors who supported response effort</p> |
| <p>Total amount spent on personnel that were hired/employed in response to Hurricane Sandy</p> | <p>0</p> |
| <p>Personnel hired/employed prior to Hurricane Sandy for which Hurricane Sandy funds were allocated</p> | <p>151393</p> |
| <p>Total amount spent on other administration/overhead</p> | <p>31623</p> |
| <p>Describe administration/overhead expenses</p> | <p>Administrative costs include IT infrastructure, web hosting, telephone services, printing, stationary, postage, administrative and staff support.</p> |
| <p>Total amount spent on other categories, not defined above</p> | <p>20537</p> |
| <p>Please describe these expenses</p> | <p>In February 2013, Direct Relief hosted a two-day Hurricane Sandy Health Taskforce Meeting in New York to be able to appropriately target the continuing needs of the nonprofit healthcare safety net following Hurricane Sandy. The meeting brought together representatives from local health centers, state primary care associations, the National Association of Community Health Centers (NACHC), and federal and local government officials.</p> <p>This conference was aimed at understanding the experiences of health centers in response to Sandy, in addition to the current needs they faced in their recovery activities, to better inform use of Hurricane Sandy designated funding for Direct Relief. Post conference, a series of guidelines and recommended areas of funding were then developed for the purpose of allocating funds from Direct Relief and NACHCÆs Hurricane Sandy Safety Net Fund, including the support for unreimbursed expenses/losses of clinicsÆ operating revenue due to closures, support of mobile medical units, and funding for future preparedness and response items and activities.</p> |

| UNSPENT FUNDS AND PLANS | |
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| What is the dollar amount of Hurricane Sandy funds yet to be spent by your organization? | 223082 |
| What is your organization's plan for using any remaining funds not spent for Hurricane Sandy relief? | The remaining funds will be used to support six months of support costs related to the continued transport and programmatic oversight of medicines, medical supplies, and personal care items to nonprofit clinics and health centers treating low-income patients that are located in Sandy-affected areas. In addition, other categories of support potentially include purchasing and delivering medical outreach packs to equip clinic and health center staff for future emergencies or financial support for projects focused on future preparedness and response efforts. |