

**New York State Office of the Attorney General
Charities Bureau**

Hurricane Sandy Relief Information - March 2013 Update

PLEASE NOTE: In answering the questions below, please update the information you provided in response to our earlier questionnaire. If there has been no change in the information previously provided in response to any question, please indicate "no change." However, where financial information is requested, please provide aggregate amounts to date, rather than since the date of your earlier response.

Name of Organization: The Salvation Army, USA Eastern Territory

1.	What is the dollar amount of donations and pledges that your organization has raised to date in response to Hurricane Sandy? If your organization has received any donated (in-kind) goods or services, please describe those in-kind donations and explain how you determined their value in sections (b) and (c).	
(a)	Category	Raised to Date
	Cash/cash equivalents	\$20,532,000
	Outstanding pledges	\$50,000
	Value of goods and services (in-kind) donated to your organization	\$5,293,000
(b)	<p>Description of in-kind donations:</p> <p>The Salvation Army has a number of generous corporate partners who have donated food supplies, water, cleaning supplies, toiletries, household goods, small appliances, clothing, blankets, flashlights and batteries for distribution to those affected by the hurricane.</p> <p>Additionally, The Salvation Army has also received service items such as generators and all terrain vehicles for use in the affected regions.</p>	
(c)	<p>Explanation of how in-kind donations were valued:</p> <p>In accordance with IRS regulations, The Salvation Army assigned the fair market value to each in-kind donation we inventoried. The Salvation Army determined the fair market values by researching pricing on ecommerce websites and other available commercial data. In some cases, the donating corporation provided The Salvation Army with the value of the donated goods based on the company's current selling price for the donated items.</p>	
2.	Are the amounts reported above being used solely for Hurricane Sandy relief? If not, please indicate the portion of those funds that have or will be used for other purposes and describe those purposes.	

	<p>Though the initial emergency-response phase for Hurricane Sandy has been completed, the longer-term community-recovery process continues. Having a permanent presence in the areas affected by Sandy, The Salvation Army will be using all of the donated funds and inventoried material goods to provide ongoing assistance to meet the needs of individuals, families, and whole communities impacted by the hurricane.</p> <p>Some unsolicited donations of used clothing that were not seasonally appropriate nor usable for the relief effort were redirected to support our rehabilitation programs in keeping with our messaging to the public regarding individual in-kind donations.</p>														
3.	How much has your organization spent or disbursed on Hurricane Sandy relief to date?														
(a)	Amount: <u>\$6,507,000</u>														
(b)	Please detail the above amount by completing the categories below:														
	<table border="1"> <thead> <tr> <th>Category</th> <th>Amount to Date</th> </tr> </thead> <tbody> <tr> <td>Direct expenditures by your organization on supplies and/or services (please only include any expenditures paid by your organization for direct Hurricane Sandy relief and not grants or funding provided to individuals, businesses or other organizations)</td> <td>\$ 2,245,000</td> </tr> <tr> <td>Grants or funding provided to other organizations for Hurricane Sandy relief</td> <td>\$0</td> </tr> <tr> <td>Grants or funding provided to individuals, families or businesses for Hurricane Sandy relief (please include any items such as emergency cash grants, loans, gift/debit cards or similar assistance)</td> <td>\$76,000</td> </tr> <tr> <td>The value of any goods or services donated (in-kind) to your organization that were disbursed in response to Hurricane Sandy.</td> <td>\$4,086,000</td> </tr> <tr> <td>Other (please describe)</td> <td></td> </tr> <tr> <td>Bank/Merchant banking fees and printed material.</td> <td>\$100,000</td> </tr> </tbody> </table>	Category	Amount to Date	Direct expenditures by your organization on supplies and/or services (please only include any expenditures paid by your organization for direct Hurricane Sandy relief and not grants or funding provided to individuals, businesses or other organizations)	\$ 2,245,000	Grants or funding provided to other organizations for Hurricane Sandy relief	\$0	Grants or funding provided to individuals, families or businesses for Hurricane Sandy relief (please include any items such as emergency cash grants, loans, gift/debit cards or similar assistance)	\$76,000	The value of any goods or services donated (in-kind) to your organization that were disbursed in response to Hurricane Sandy.	\$4,086,000	Other (please describe)		Bank/Merchant banking fees and printed material.	\$100,000
Category	Amount to Date														
Direct expenditures by your organization on supplies and/or services (please only include any expenditures paid by your organization for direct Hurricane Sandy relief and not grants or funding provided to individuals, businesses or other organizations)	\$ 2,245,000														
Grants or funding provided to other organizations for Hurricane Sandy relief	\$0														
Grants or funding provided to individuals, families or businesses for Hurricane Sandy relief (please include any items such as emergency cash grants, loans, gift/debit cards or similar assistance)	\$76,000														
The value of any goods or services donated (in-kind) to your organization that were disbursed in response to Hurricane Sandy.	\$4,086,000														
Other (please describe)															
Bank/Merchant banking fees and printed material.	\$100,000														
4.	Please describe the types of assistance that your organization provided to those affected by Hurricane Sandy. What populations or geographical areas have been (or will be) served by your organization in response to Hurricane Sandy?														
	<p>Based on the needs of each community, The Salvation Army is administering outreach to affected individuals and families. These services may include:</p> <ul style="list-style-type: none"> • Providing financial assistance to meet immediate needs, which could include food, clothing, clean-up supplies, and furniture; • Moving costs; • Minor rebuilding or repair costs, which could include household goods & appliances; • Linking individuals to government and disaster recovery agencies to address unmet needs; • Providing advocacy and support in navigating the disaster recovery process; • Providing emotional & spiritual care through our Corps Community Centers. <p>In New York, assistance is being provided at Salvation Army Corps Community Centers</p>														

	<p>in Blue Point, Freeport, & Hempstead on Long Island, and Bay Ridge, Jamaica, Stapleton, and Manhattan in New York City. We are also providing service in partnership with FEMA and the American Red Cross for survivors who remain in transitional shelters, and through specific repair and rebuilding projects throughout the Greater New York region. The Salvation Army is also participating in all Long Term Recovery Committees and Unmet Needs Committees, as well as in NYC VOAD and Long Island VOAD.</p> <p>In New Jersey, The Salvation Army is active in providing emergency assistance in Hazlet, Toms River, Atlantic City and Ortley Beach.</p> <p>Since the previous report, The Salvation Army Eastern Territory opened two Emergency Assistance Centers in New Jersey where we are providing services and distributing goods. In late December 2012, we opened an Emergency Assistance Center in Hazlet, NJ and have since served over 1,500 families through that facility. In February 2013, we opened our Ocean County Emergency Assistance Center in Ortley Beach, NJ and have, so far, provided assistance to 528 families through the facility.</p> <p>In New Jersey, New York and Connecticut, The Salvation Army will be directly involved with the long term recovery groups, as we have developed long term recovery plans for those affected areas.</p>
5.	<p>Has your organization provided grants or funding to other organizations for Hurricane Sandy relief efforts? If so, which organizations have received those funds, what is the dollar amount provided to them and what is the intended use of the funds? What policies and procedures does your organization follow to determine the need for such funding and to monitor the use funds?</p>
	<p>The Salvation Army provides direct services to meet the physical, emotional, and spiritual needs of individuals affected by disaster and does not provide conduit funding to other organizations.</p>
6.	<p>Has your organization provided direct grants or funding to individuals, families or businesses for Hurricane Sandy relief? If so, please describe the types of the assistance that your organization has provided to date. What policies and procedures does your organization follow to determine the need for such funding and to monitor the use funds? For the purposes of this question please include any items such as emergency cash assistance, loans, gift/debit cards or direct payment of expenses on behalf those impacted by Hurricane Sandy.</p>
	<p>The Salvation Army Eastern Territory is providing financial assistance, gift cards, and clothing vouchers to meet immediate needs in the impacted areas of New York, New Jersey and Connecticut.</p> <p>We work with many agencies, as well as government and private organizations to provide ongoing case management for those affected by the disaster.</p>
7.	<p>What is your organization's plan for using any surplus funds not spent for Hurricane Sandy relief?</p>

	<p>The Salvation Army respects the wishes of our donors and plans to use all of the donated funds for Hurricane Sandy Relief. We do not anticipate any surplus funds to remain after our long term recovery operation has finished. If any funds do remain, they will be used to replace and replenish those resources and supplies used to support our Hurricane Sandy Relief Operation.</p>
8.	<p>Has your organization received funding from other organizations for Hurricane Sandy relief efforts? If so, please identify the organizations that provided the funds, the amount received and a description of how the funds have been or will be used.</p>
	<p>Presently, we have not received any funds from other organizations, but have received in-kind donations from the following:</p> <p>FEMA - \$634,000 Heart to Heart International - \$90,000 Feed the Children - \$58,000 Church World Services - \$49,000 Community FoodBank of New Jersey - \$134,000</p> <p>Also, in accordance with an action brought by the New Jersey Attorney General's Office and at the direction of a Superior Court Judge in Bergen County, New Jersey, donated goods from a charged entity have been directed to The Salvation Army and other registered charities. As these goods have only recently been received, valuation and preparation for distribution are in process.</p>
9.	<p>Is your organization still conducting fundraising for relief efforts? If so, please describe the methods by which you are raising funds.</p>
	<p>The Salvation Army is still collecting disaster relief funds through www.disaster.salvationarmyusa.org and 1-800-SAL-ARMY.</p>
10.	<p>Is your organization still conducting relief efforts? If so, please describe how individuals, businesses or organizations seeking assistance can contact your organization.</p>
	<p>Anyone in need of Hurricane Sandy recovery assistance should call The Salvation Army at one of the following numbers based on where they live:</p> <p>New York: Long Island: (516) 478-4166 New York City: (212) 337-7339 Staten Island: (718) 448-8480 Brooklyn: (718) 238-2991 Queens: (718) 297-4860, 5315</p> <p>New Jersey: 1-888-247-0100</p>

Print Name and Title of Representative

Date

Signature of Representative

Please email this document with your responses to sandyresponse@ag.ny.gov by March 22, 2013. You may obtain an electronic copy of this document by emailing a request to that same address.